



CURRICULUM VITAE



PERSONAL PROFILE INFORMATION

Name	KALAMARIS, IOAKEIM
Address	J.K.Strelbiste,UI.Dede Agats,Blok 11A,Sofia 1402,Bulgaria
Telephone	+359 889 003000 , +359 879 061816
E-mail	ikalamaris@ikalamaris.com
Nationality	Hellenic (Hellenic Republic, E.U.)
Date of birth	22.08.1976
Place of birth	Lamia,Fthiotida district, Hellas
Marital status	Married to Natalia Kalamari. Father of a daughter – Letisia Dimitra

WORK EXPERIENCE

2010- present:
DESIGN BUILD L.T.D.
Sofia, Bulgaria
**Management
Officer**

- Occupation or position held
● Main activities and responsibilities
● Type of business or sector
01.08.2007 - 01.02.2010
LEONIDAS Real Estate&Properties,Sofia, Bulgaria
Real estate services,Property management, Investment control
<www.leonidasestate.com>
Managing Proprietor
Management
- Dates (from – to)
● Name and address of employer
● Type of business or sector
01.08.2005-01.02.2010
BAUZENTRUM (Archcenter-A L.T.D) Sofia, Bulgaria
Retail trade with building systems,elements&materials
<www.bauzentrum.bg>

- Occupation or position held
 - Main activities and responsibilities

Managing Proprietor

Administration/Trade/PR

- Dates (from – to)

01.01.2005 - 01.08.2005

- Name and address of employer
- Type of business or sector

IDIVANITALIANI L.T.D.-Pazardjik, Bulgaria

Furniture production <www.idivanitaliani.com>

- Occupation or position held
 - Main activities and responsibilities

Managing Director

Administration and Production

- Dates (from – to)

2005 - present

- Name and address of employer
- Type of business or sector

Plovdiv University "Paisii Hilendarski", Bulgaria

Education <www.uni-plovdiv.bg>

- Occupation or position held
 - Main activities and responsibilities

Lecturer in Business Management

Honorary Lecturer

- Dates (from – to)

01.04.2004 - 01.01.2005

- Name and address of employer
- Type of business or sector

INTERELL L.T.D. - Plovdiv, Bulgaria

Trade <www.interell.com>

- Occupation or position held
 - Main activities and responsibilities

Brand Manager

Administration

- Dates (from – to)

2004 - present

- Name and address of employer
- Type of business or sector

European College of Economics and Management ,Plovdiv, Bulgaria

Education <www.ecem.org>

- Occupation or position held
 - Main activities and responsibilities

Profesor in Business Administration

Fee lecturer

- Dates (from – to)

2004

- Name and address of employer
- Type of business or sector

Professional secondary school of architecture & woodworking, Plovdiv, Bulgaria

School for furniture production

- Occupation or position held

Honorary Profesor in Production Management



- Main activities and responsibilities
 - Dates (from – to)
- Name and address of employer
 - Type of business or sector
- Occupation or position held
 - Main activities and responsibilities
- Dates (from – to)
- Occupation or position held
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- Dates (from – to)
- Occupation or position held
- Dates (from – to)
- Occupation or position held
- Dates (from – to)
- Occupation or position held

Lecturer

01.01.2003 - 01.04.2004

IMS Napredak S.A. (Member of Schieder Group), Plovdiv, Bulgaria

Furniture production <www.imsnapredak.com>

General Director

Administration and Production

2002

Deputy accountant of 12th central military cash, Alexandroupolis, Hellas

2001

Defense of graduation paper, subject: "Organization of the advertising campaign at the level of Mitsubishi Padzhero"

2000

Defense of graduation paper, subject: "Preparation of the information system of "Kolhida" company

1999

Adviser manager at bread-making plant "Uncle Nicko", Sofia, Bulgaria

1998

Manager of "Kolhida" Intermediary real estate agency, Sofia, Bulgaria

1997

Assistant at "Tri Sigmii" Translation Center, Sofia, Bulgaria

EDUCATION AND TRAINING

- Dates (from – to)
- Title of qualification awarded


2010

Certificate stating that Ioakeim Kalamaris successfully participated in the training of teachers in higher education to acquire skills for introducing information and communication technology (ICT) in teaching in higher education and working environment in a 26-28 November 2010

- Dates (from – to)
- Title of qualification awarded

2010

Registration at Plovdiv University "Paisii Hilendarski" Law department, Bulgaria (www.uni-plovdiv.bg)



- Dates (from – to) **2010**
- Title of qualification awarded Registration the Sofia University, Psychology department, Bulgaria, (www.uni-sofia.bg)

- Dates (from – to) **2010**
- Title of qualification awarded Registration Trakia University, Ecology department, Stara Zagora, Bulgaria (www.uni-sz.bg)

- Dates (from – to) **2003**
- Title of qualification awarded Candidate for Phd of Science at the "D.A. Tsenov" Academy of Economics, Bulgaria (www.uni-svishtov.bg)

- Dates (from – to) **2003**
- Title of qualification awarded Completed the education at the Institute of Financial Sciences (ifs) – London,G.Britain, Management of finances (www.ifslearning.ac.uk)

- Dates (from – to) **2003**
- Title of qualification awarded Certification and conferring the diploma from the University of Macedonia, department of I.E.P.S Thessaloniki, Hellas

- Dates (from – to) **2003**
- Title of qualification awarded Acquiring the diploma of a Manager in quality control LRQA (IRKA),Sofia, Bulgaria

- Dates (from – to) **2003**
- Title of qualification awarded Acquiring the diploma of a specialist in quality control LRQA (IRKA), Sofia, Bulgaria


- Dates (from – to) **2002**
- Title of qualification awarded Authorization to practice the profession of an economist, registration number of license 0102059653 issued by O.E.E. (Hellenic Economic Chamber),Komotini,Hellas

- Dates (from – to) **2002**
- Title of qualification awarded Authorization to practice the profession an accountant – taxation technician – III class No of license: 0027992, issued by O.E.E.(Hellenic Economic Chamber) ,Komotini, Hellas

- Dates (from – to) **2002**
- Title of qualification awarded Completing the military school for reserve officers economists,Athens, Hellas

- Dates (from – to) **2002**
- Title of qualification awarded Attending a one-day course in co-operation with the Institute of Defensive Analyses (I.A.A.) and the army Headquarters under the aegis of the Hellenic Ministry of National Defense, Athens, Hellas

- Dates (from – to) **2001**
- Title of qualification awarded Completing the military school for reserve officers of foot, Iraklion, Hellas



- Dates (from – to)
 - Title of qualification awarded
- 2001**
Completing postgraduate work at the department of International economic relationships at the University of National and World economy – Sofia, Bulgaria, average result “GOOD” and result from the state examinations “EXCELLENT”
- Dates (from – to)
 - Title of qualification awarded
- 2000**
Acquiring a professional qualification in Economic informatics at the Institute of postgraduate work – Sofia, Bulgaria with average result “VERY GOOD” and result from the state examinations “GOOD”
- Dates (from – to)
 - Title of qualification awarded
- 2000**
Acquiring a translator’s diploma at the Philology Department of “Kliment Ohridski” University, Sofia, Bulgaria, average results “VERY GOOD”
- Dates (from – to)
 - Title of qualification awarded
- 1997**
Attending an workshop in informatics – 400 lessons – organized by T.E.I. Lamias, subject “The information and the new technologies”, Lamia, Hellas
- Dates (from – to)
 - Title of qualification awarded
- 1996**
Completing the preparatory year with total result “VERY GOOD”. Enrolling the first course of International economic relations department at the University of National and World Economy, Sofia, Bulgaria
- Dates (from – to)
 - Title of qualification awarded
- 1995**
Enrolling the preparatory course of the respective department of the University of National and World Economy, Sofia, Bulgaria to study Bulgarian
- Dates (from – to)
 - Title of qualification awarded
- 1994**
Completing the First Engineering Lyceum, Lamia, Hellas, with total result “EXCELLENT”

PERSONAL SKILLS AND COMPETENCES

MOTHER TONGUE


HELLENIC

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills
 - Level

ENGLISH

Excellent
Excellent
Excellent
Proficiency



- Reading skills
- Writing skills
- Verbal skills

BULGARIAN

Excellent
Excellent
Excellent

- Reading skills
- Writing skills
- Verbal skills
 - Level

RUSSIAN

Intermediate
Intermediate
Intermediate
Satisfactory

COMPUTER SKILLS

Word	Excellent
Excel	Excellent
Access	Excellent
Internet	Excellent

SOCIAL SKILLS AND COMPETENCES

Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential

ORGANISATIONAL SKILLS AND COMPETENCES

Coordination and administration of people, projects and budgets; at work, in voluntary work (for example culture and sports) and at home

TECHNICAL SKILLS AND COMPETENCES

Strong computers knowledgeable and skills
Strong automobile knowledgeable and skills

DRIVING LICENCE(S)

Categories: B – Full control points, never punished

PERSONAL

BIBLIOGRAPHY

Greek-Bulgarian/Bulgarian-Greek
Dictionary of Economics and Trade terms (2004)
Economical Democracy (2004)
Management Cases (2006)
Vade-mecum of Manager (2009)
Corporate Culture (2009)
Moral Economy and the Defeat of Capitalism(2009)
Sales Management (2011)

INTERESTS

Writing articles and books; Travels; Sports; Literature; Theatre; Films; Photography



REWARDS

2002

Diploma for a excellent service as a Reserve Officer, Hellenic Army

2003

Award for the Prosperous Businessman of the Year in Bulgaria

ADDITIONAL INFORMATION

Honorary Chairman of the "Children in not equal position society"

Member of the society for Plovdiv

Member of the Hellenic Economic Chamber (O.E.E.), Reg.No.: 59653

Member of Union of Quality experts Reg.No.

Member of the Translators Union of Bulgaria

Member of Blood Donors Union

Member of the Bulgarian Marketing Association (BMA)

Member of International Association for Ecology

Member of European Community Studies Association

Member of European Economic Association

Member of American Marketing Association

Member of Bulgarian Marketing Association

Member of American Management Association

Member of World Scientific society

Member of elite club "Morski Sgovor"

LEGAL STATUS

Never punished

